



**Office of
General Services**

Fire District Purchasing

Dhanraj Singh, Chief Procurement Officer

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April 26, 2024

What is OGS Procurement Services?

OGS Procurement Services is...

...the state's central procurement office responsible for establishing and managing centralized contracts for goods, services, and technology needed by government entities across New York State.

We manage approximately 1,500 contracts generating about \$5 billion in spending per year.



What We Do

- Administer approximately 90 awards across the following categories



Commodities

Services

Technology

- Competitively bid or negotiated, typically with statewide coverage
- Contract award portfolio is valued at over \$34 billion

Who Can Use OGS Centralized Contracts?

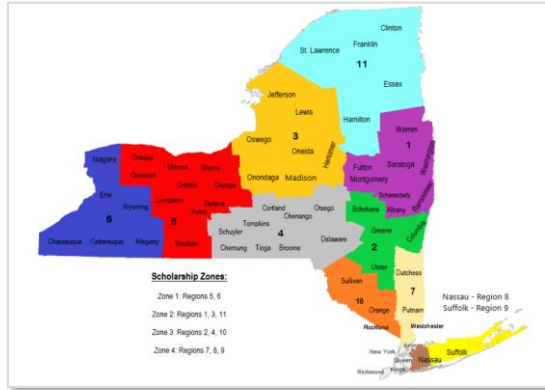
- Per NYS law, OGS centralized contracts can be used “directly” by the following authorized users*:
 - State agencies
 - County & local governments
 - Public & private schools
 - Colleges & universities
 - Public authorities & benefit corporations
 - Public fire districts
 - Not-for-profit charitable organizations
 - Not-for-profit volunteer fire & ambulance companies



* Non-state agency authorized users of centralized contracts are defined in State Finance Law § 163(k).

Is CAFDA an Authorized User?

- CAFDA is not an authorized user
- CAFDA members can be authorized users



Fire districts



Volunteer fire departments



Volunteer ambulance corps and rescue squads

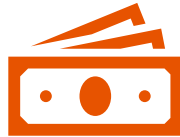
Why Use OGS Centralized Contracts?

Benefits of Our Contracts



Save money

OGS contracts leverage the state's buying power to achieve competitive pricing



Save time

OGS contracts let you purchase commodities, services, and technology without the administrative burden of conducting your own solicitation



Value for tax dollars

When New York State saves time and money, the savings and value for money are passed onto taxpayers

Benefits of Our Contracts Cont'd



Options for vendors

Most of OGS contract awards include multiple vendors, resellers and distributors



Social priorities

OGS preferred source, MWBE and SDVOB offerings help to advance social and economic priorities



Options for offerings

OGS contracts offer a large variety of goods and services, from road salt to IT services

OGS Offerings for Fire Districts



Telecommunication
Services
[Click Here](#)



Personal Protective
Equipment (PPE)
[Click Here](#)



Medical Supplies
and Equipment
[Click Here](#)



Protective
Outerwear
[Click Here](#)



Hazardous Incident
Response Equipment
[Click Here](#)



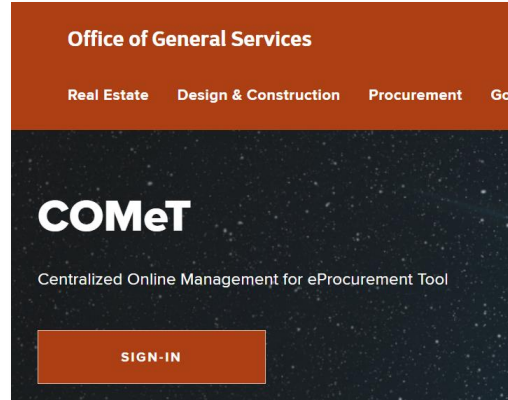
Industrial Supplies
and Equipment
[Click Here](#)

Great Customer Experience and Support



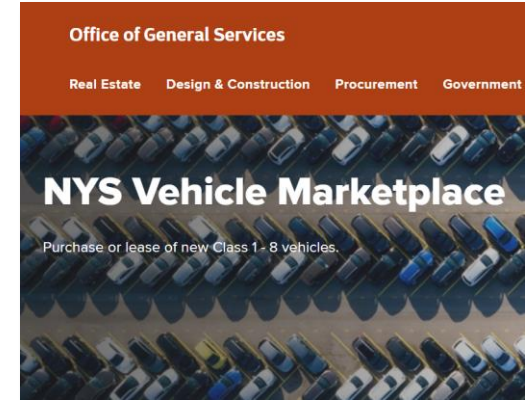
Procurement Services website

[Click Here](#)



Dynamic search tools*

[Click Here](#)



NYS Vehicle Marketplace

[Click Here](#)

* Currently available for the OGS IT Umbrella Manufacturer contract award.

2024 NY GovBuy

- Statewide government buyers event
- November 21 – 22, 2024
- Empire State Plaza in Albany



Have Questions or Need Help?

Reach out to our Customer
Services Team!



Jim Malone
Customer Services Supervisor

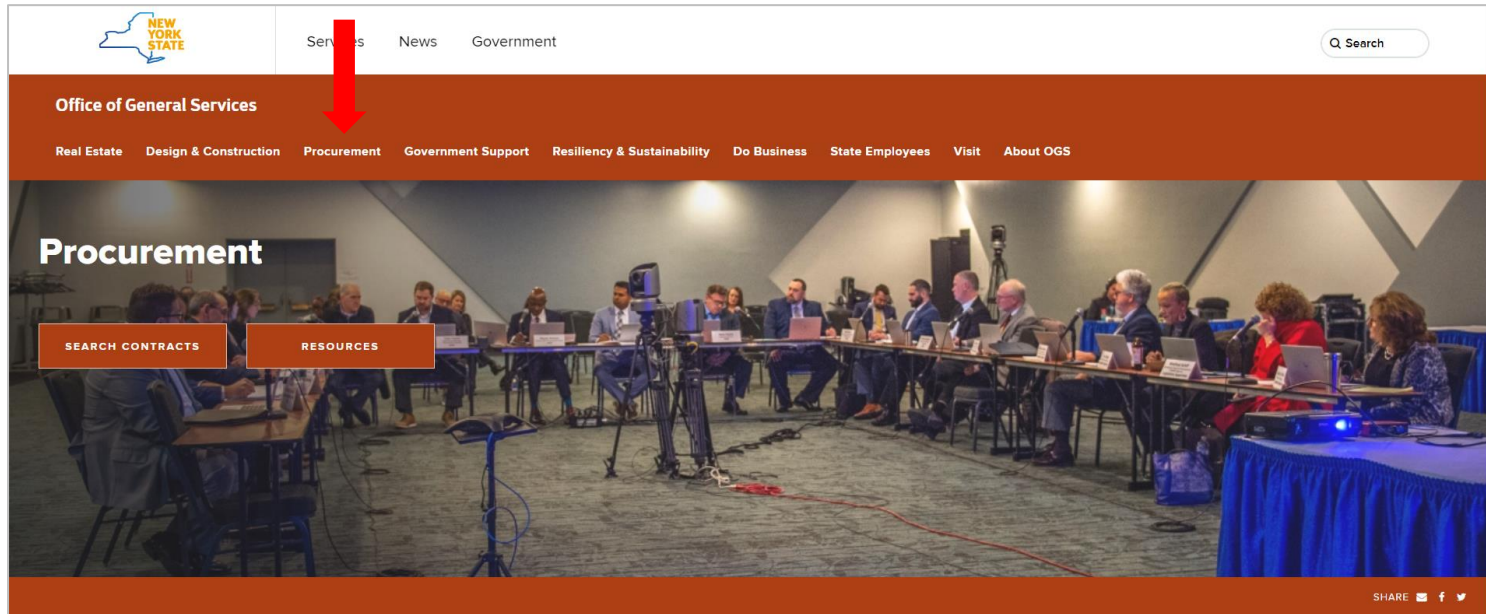
 customer.services@ogs.ny.gov

 518-474-6717

Appendix A: How to Find OGS Contracts

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- Navigate to it from the OGS website (www.ogs.ny.gov → Procurement menu)
- Navigate to it directly: www.ogs.ny.gov/procurement



Appendix A: How to Find OGS Contracts

The screenshot displays the New York State Office of General Services (OGS) website. At the top left is the New York State logo. To its right are navigation links for "Services", "News", and "Government". Below this is a dark blue header with the text "Office of General Services". A secondary navigation bar contains links for "Real Estate", "Design & Construction", "Procurement", "Government Support", "Resiliency & Sustainability", "Do Business", "State Employees", "Visit", and "About OGS". The "Procurement" link is highlighted with a red box, and a red arrow points down to a sub-menu. In this sub-menu, the "Contracts" link is highlighted with a red box, and a red arrow points to a callout box. On the left side of the page, the word "Procurement" is written in large white text over a background image of people at a meeting. Below it, a red-bordered box contains the text "SEARCH CONTRACTS", with a red arrow pointing to the callout box. The callout box, titled "Contracts & Contract Resources", contains the text "Searchable lists of contract awards and other contract-related information." Below the callout box is a large background image of a meeting room with people seated at a table and a camera on a tripod.

NEW YORK STATE

Services News Government

Office of General Services

Real Estate Design & Construction Procurement Government Support Resiliency & Sustainability Do Business State Employees Visit About OGS

Contracts

Bid Opportunities

Bid Opening Results

Procurement Resources

Announcements

Do Business

Buyer Information

Green Purchasing

Preferred Sources

Vehicle Marketplace

State Procurement Council

Procurement

SEARCH CONTRACTS

Contracts & Contract Resources

Searchable lists of contract awards and other contract-related information.

Appendix A: How to Find OGS Contracts

- Dynamic searchable online table of current contract awards

CURRENT CONTRACT AWARDS

Commodities | Services | Technology

See also: [Master List of All Current OGS Statewide Term Contracts](#)
 This searchable PDF file is updated monthly & contains a listing of all active contracts & contractors. Use "Ctrl+F to search.

Search:

Search by Award Number, Group Number, Title, or Keyword.

Award #	Group	Award Title	Type	Keywords
23313	38700	Advanced Scientific Equipment and Instruments (Statewide)	Commodity	Laboratory Equipment, Automated Nucleic Acid Extraction System, Automatic Immunoassay System, Auto-Sampler, DNA Sequencer, Gas Chromatography, Spectrometer, Microscope, Instrument, Spectrometer, Thermo Cycler, Capillary, Columns, Diagnostic Test Kits, Reagents, Recalibration Kits
23295	20915	Furniture, All Types (Except Hospital Room and Patient Handling) (Statewide)	Commodity	Conference Furniture, Dormitory Furniture, General Purpose Tables, High Density Filing, Household Furniture, Library Furniture, Office Furniture, School Furniture, Specialty Seating, Tall Seating, Bariatric, Gang Seating, Laboratory Stools, Systems Furniture
23287	05500	Fuel Oil, Heating (Grades #2, #6 Kerosene and Bioheating Fuel) (Statewide)	Commodity	Fuel oil, Heating, Kerosene, Bioheating Fuel, Heating
		Natural Gas (Firm Supply)		

Search by Award Number, Group Number, Title, or Keyword.

Appendix A: How to Find OGS Contracts

- Contract lists
 - PDF master list of all current awards (including vendor names)
 - List of expired contract awards
 - Emergency resources on contract
 - Green products and sources

CONTRACT LISTS



[Master List of All Current OGS Statewide Term Contracts](#)

This searchable PDF file is updated monthly & contains a listing of all active contracts & contractors. Use "Ctrl+F" to search.



[Emergency Resources on Centralized Contracts](#)

Goods and services you may need during an emergency.







[OGS Expired Awards Listing](#)



[Green Purchasing Products and Sources](#)

Awards and preferred sources that meet EO 22 product specifications.

Appendix A: How to Find OGS Contracts

Protective Outerwear (Firefighting, Emergency/Rescue, and Safety) (Statewide)	
Award Document  <small>(Updated / Revised)</small>	Contract Period: January 01, 2018 -March 31, 2024
Contract Updates 	Group: 40061 Award: 23054 (Replaces 22123)
Contractor Information 	Use of Contracts: All State Agencies and Political Subdivisions
Lots & Items Awarded <small>(Excel)</small>	Contact Person: Erin Smi Telephone: (518) 474-3063 Email: OGS.sm.SSTSafetySecurity@ogs.ny.gov
FAQ 	Contract Issued: December 29, 2017 Contract Updated: March 13, 2024
Solicitation Documents	
Customer Service	
<p>Description: NOTICE: THIS CONTRACT AWARD NOTIFICATION CONTAINS A SUBSET OF INFORMATION FROM THE INVITATION FOR BIDS (IFB). CONTRACTS RESULTING FROM IFB 23054 HAVE BEEN EXECUTED BY CONTRACT AWARD LETTER. THE CONTRACT AWARD LETTER SETS FORTH THE ORDER OF PRECEDENCE FOR THE TERMS AND CONDITIONS OF THE EXECUTED CONTRACTS. COMPLETE CONTRACT DETAILS INCLUDING TERMS AND CONDITIONS CAN BE FOUND IN THE IFB DOCUMENT, ATTACHMENTS, AND APPENDICES.</p> <p>The purpose of this Award is to provide Authorized Users with the means of acquiring various manufacturers' lines of outerwear products with demonstrated protective value in firefighting, emergency/rescue or safety environments limited to the following product sub-categories: Safety Shoes (various); Specialty Boots (various); Firefighting Turnout Gear, Firefighting Proximity Clothing, Wildland Clothing, Helmets, Gloves, Firefighting Boots; EMS/Search and Rescue Clothing.</p> <p>Note: This Award is NOT for EMS/Rescue/Fire station uniforms; Chemical, Biological, Radiological, Nuclear and Explosive (CBRNE) Clothing; Assault Clothing; and general use items such as standard work gloves. Hard hats are NOT part of this Award due to adequate coverage from Preferred Sources and other contracts.</p> <p>This Award contains MWBE goals of 15% MBE and 15% WBE.</p>	


- Hyperlinks in contract lists will bring you to the standard contract information
 - Award documents
 - Contract updates
 - Vendor/contractor information
 - Who can use the contracts
 - Description of what you can buy
 - Price lists

Appendix B: How to Register to Use OGS Contracts

Appendix B: How to Register to Use OGS Contracts

- It's as simple as filling out a one-page application!
- Go to <https://ogs.ny.gov/procurement/ogs-procurement-services-centralized-contract-eligibility-application>
- Scroll down the page to the “Forms” section
- Download the NYS Contract Extension Program General Application
- Complete and save the application
- Email it back to us at customer.services@ogs.ny.gov

Appendix B: How to Register to Use OGS Contracts



NEW YORK
STATE OF OPPORTUNITY

**Office of General Services
Procurement Services**

Procurement Services Customer Services
38th Floor, Corning Tower
Empire State Plaza
Albany, NY 12242
<https://ogs.ny.gov/procurement/customer-services@ogs.ny.gov>
(518) 474-6717

Application for Authorization to Participate in the NYS Contract Extension Program

INSTRUCTIONS: State agencies, local governments, political subdivisions and others authorized by New York State Law interested in participating State Contract Extension Programs should register with OGS by completing and submitting this application. If applying under Organization Category described below, please complete and include the appropriate linked certification form. Complete, print, sign, and either scan & return to the email forward the hard copies via a conventional mail carrier to the address listed below. Following OGS review and approval, the information will be placed used to confirm your eligibility.

OGS contract information is available online on the OGS New York State Procurement web page where you will find a variety of simple and efficient ways to provide the most up-to-date contract information.

Only those parties publicly identifiable as a member of an entity's senior management team (those holding responsibility for the entity will with an organization's assigned OGS Customer ID number. Any inquiries from entity staff will be referred to the parties designated below. The request additional registrants should be members of the entity's financial or procurement management staff. This protocol was set up to help curb potential the State Centralized Contracts, while also providing authorized users with a personal overview.

Entity or Organization Information

Name of Entity or Organization

Mailing Address City/Town State Zip

County Main Telephone Secondary Telephone Fax

Requester's Name Title Email

Mayor/CEO/Director or - Title Email

Treasurer/CFO, CPO or - Title Email

Additional Registrant Title Email

Category Code # # Entity Website Date

Please Choose Your Organization's Category

0 State Agency	52 Volunteer Ambulance Service* (Certification of Qualification)
1 County	53 Boards of Cooperative Educational Services (BOCES)
2 County Highway or DPW	54 Non-profit, Non-Public, Elementary or Secondary Schools
3 Town	55 Non-profit, Independent College or University
4 Town Highway or DPW	56 Public Authority or Public Benefit Corp. (Statewide or Charitable Organization) (Certification of Qualification)
5 City	57 Charitable Organization* (Certification of Qualification)
6 Village	58 Blind or Disabled Workshop
7 Public School District	59 Non-profit Museum, Historical Society, Zoological/Botanical Garden, Arboreta, Aquarium
8 Public College	60 Non-profit, Public Educational Radio or Television Corporation
9 Public Library	61 Non-profit, Non-public Hospital, Residential Health Care or Mental Hygiene Facility
10 Public Hospital	62 Non-profit Cemetery Corporation
11 Public Fire District	63 Non-profit Agricultural Society or Fair/Exposition held by County Extension Service Association
12 Public Nursing Home	64 Non-Profit Charter Schools
50 Water & Sewer Districts, Local Authorities, Commissions and Other Political Subdivisions.	65 Grant Recipient* (Additional Information Required)
51 Volunteer Fire Company* (Certification of Qualification)	70

Additional Certification/Information is Required

Print, Sign, Scan & return electronically to: customerservices@ogs.ny.gov or

Print, Sign & send paper form to:
NYS Office of General Services
Procurement Services - Customer Services
38th Floor, Corning Tower, Empire State Plaza
Albany, NY 12242

OGS USE ONLY

Customer ID#

July 2021

Entity or Organization Information

Name of Entity or Organization

Mailing Address **City/Town** **State** **Zip**

County **Main Telephone** **Secondary Telephone** **Fax**

Requester's Name **Title** **Email**

Mayor/CEO/Director or - **Title** **Email**

Treasurer/CFO, CPO or - **Title** **Email**

Additional Registrant **Title** **Email**

Category Code # # **Entity Website** **Date**